### Growth Strategy of Japan 2017: The Invisible Third Arrow Needs a New Bow

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#### Takeaways

- Japanese economy as of March (Q1), 2017,
  - The real side of the economy is doing well
  - But, the inflation rate is far below the 2% target
- Challenges
  - Fiscal. High fiscal deficits and debt-to-GDP ratio (240%)
  - Real wages. w are not rising even at  $\pi$ <3%  $\rightarrow$  C is weak
  - Demography → Adverse, aggregate supply and demand
  - Need higher productivity & potential growth (3<sup>rd</sup> arrow)
- 3<sup>rd</sup> Arrow (Need Higher productivity and compensations)
  - Need globally competitive workers ← English proficiency & IT skills ← Education reform ← Labor reform
  - Need better allocation of Capital ← Corporate gov reform & pension fund reform
  - Need more FTAs ← agricultural reform ← Introduce market mechanism
  - Need medical and health care ← Medical reform

## Japanese Economy The real side is doing well

- Japanese economy as of March (Q1), 2017,
  - Growing at or above potential (g(2017Q1)=2.2%)
  - Full employment (u=2.8%)
  - But, inflation rate is still near 0% ( $\pi$ =0.2%)
  - Nominal wage increase is around 2% or above ( $\triangle w=2\%$ )
  - Working age pop declining 1% a year ( $\angle L = -1\%$ )
  - Women and elderly participation rates increasing
  - Women participation rate (all ages): now Japan>US

### Japanese Economy Challenges

- QQE is reaching at its limit and no inflationary sign
  - Exit problem
- High fiscal deficits and debt-to-GDP ratio (240%)
  - GDP(2016): 537 trillion yen
  - New JGB issues (2017 budget): 34.4 trillion (6.4%)
  - General Gov liability (2015): 1,296 trillion (241%)
- Real wages are not rising even at  $\pi$ <3%  $\rightarrow$  C is weak
- Demographic transition → I is weak
- Need higher productivity & potential growth (3<sup>rd</sup> arrow)

### Need Growth Strategy: Higher productivity & wages

- Need globally competitive workers
  - ← English proficiency & IT skills
  - ← Education reform
  - ← Labor reform
- Need better allocation of Capital
  - ← Corporate gov reform & pension fund reform
- Need more FTAs
  - ← agricultural reform
  - ← Introduce market mechanism
- Need better medical & health care
  - ← medical reform

# Reforms: Why, How and Consequences

- Human capital with English proficiency
- IT-skilled workers
- Education reform for experts
- Labor reform
  - Flexible hiring and firing
- Capital allocation
  - Corporate gov reform & pension fund reform
- FTAs and Agriculture
  - Introduce market mechanism
- Medical & health care