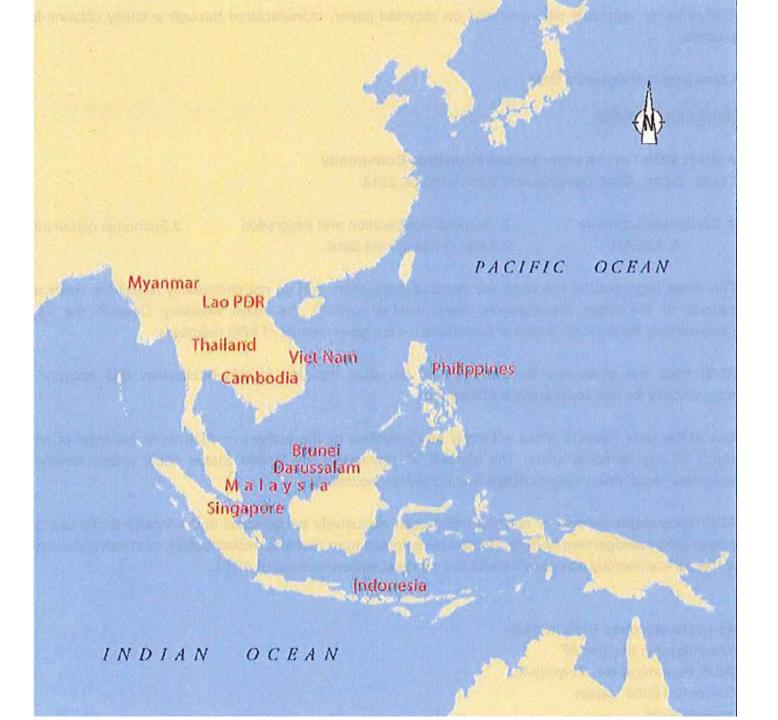
Sustainable Growth of Asia and Development of Financial Market

Naoyuki Yoshino
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(ADBI)
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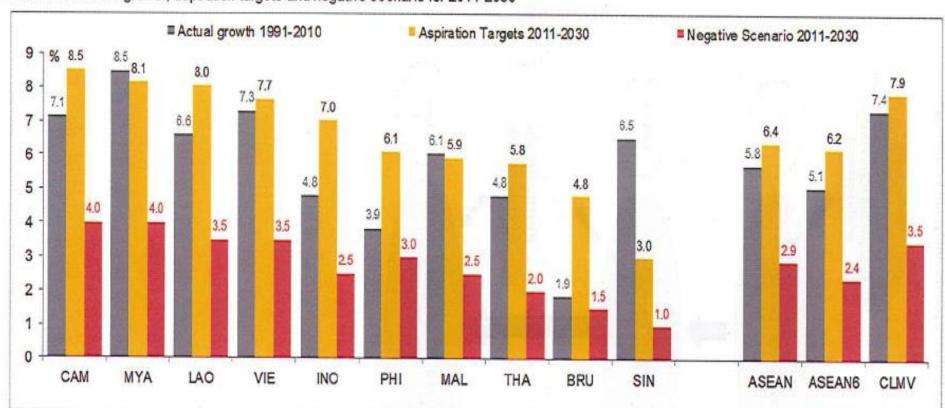
nyoshino@adbi.org September 2014



ASEAN 2030

Asian Development Bank Institute (ADBI) 2014 Toward a Borderless Economic Community

Figure 2.2. ASEAN GDP Growth to 2030: Aspirations vs. Negative Scenario Actual 1991-2010 growth; aspiration targets and negative scenario for 2011-2030



Conditions for Sustainable Growth

- 1 Political stability and Macroeconomic Stability Sound monetaryfiscal policy and exchange rate
- 2 Support equitable growth, Income equality
 Housing Policy, Inheritance tax
 Savings are kept in abroad
- 3 Central—Local government relations and Fiscal sustainability. Local government bond
- 4 Promote competitiveness and innovation Financing for venture business and SMEs

5 Protect the environment and stable energy supply

6 Develop financial market

Financial Inclusion, financial regulation and financial education (Access to finance)

7 Education and Healthcare public school

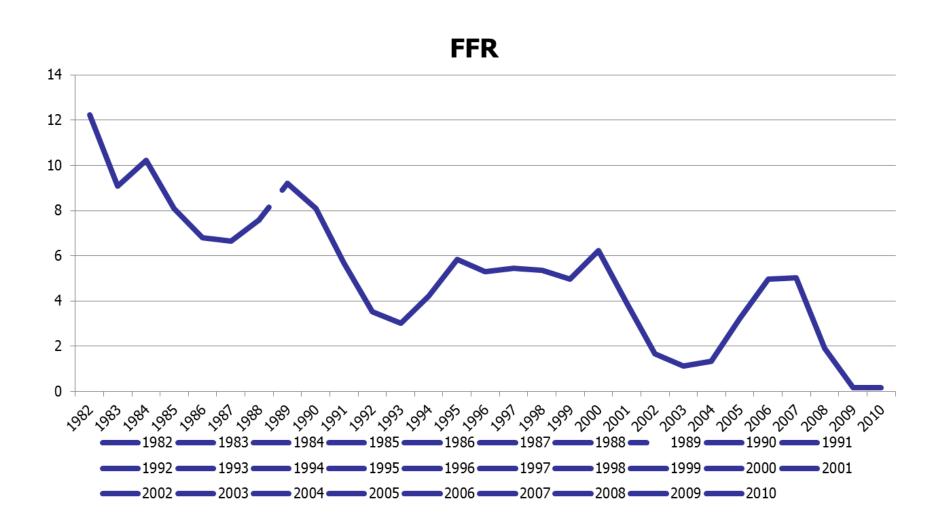
8 Enhance seamless connectivity
Infrastructure investment, free trade

9 Improve governance issues, transparency 5

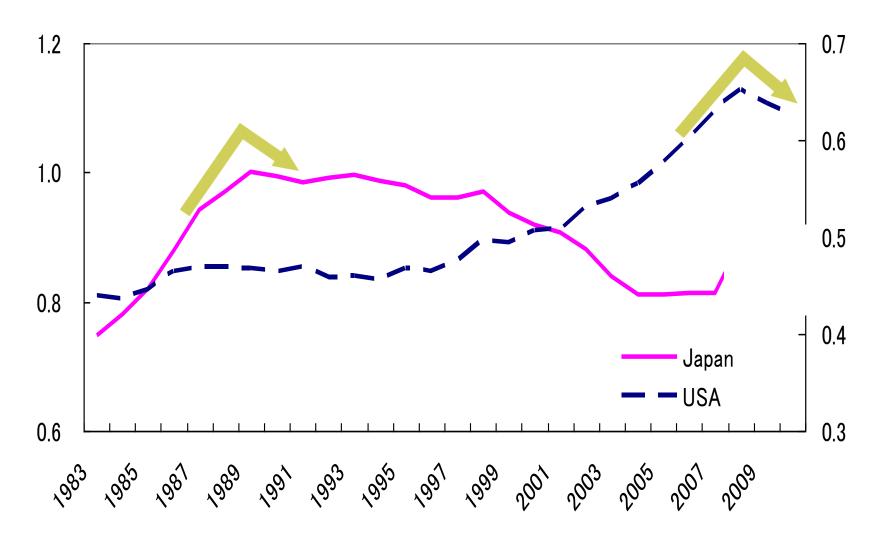
Characteristics of Asian Financial Market

- 1, Bank-dominated financial system
- 2, small share of bond markets Needs for long term financing
- 3, Lack of long term investors such as pension funds and insurance companies
- 4, High percentage of SME
- 5, Large share or Micro Credit (Finance companies), Lack of venture capital

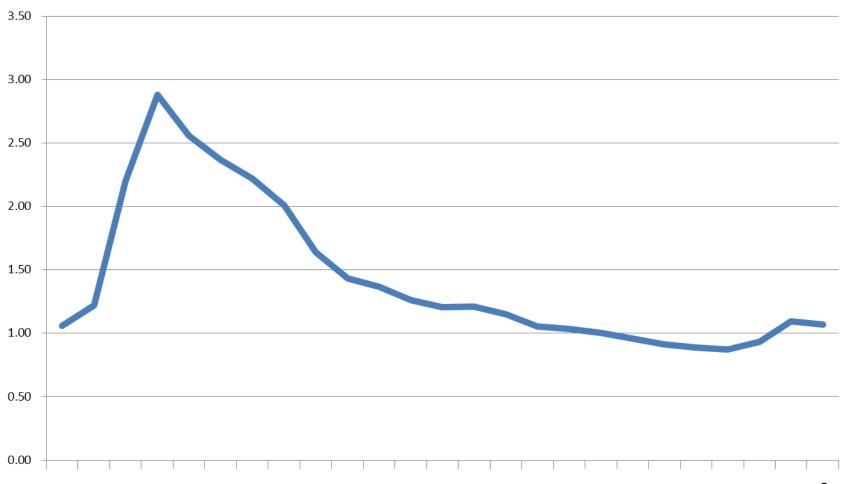
Bubble Indicators, Interest Rate (USA) Monetary Policy



Bank Credit / GDP Ratio

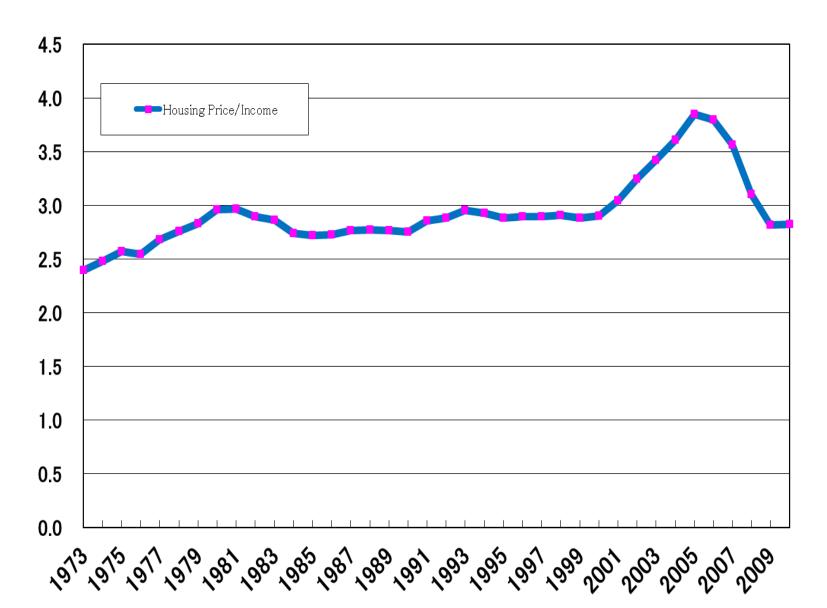


Japanese Housing Price/National Income

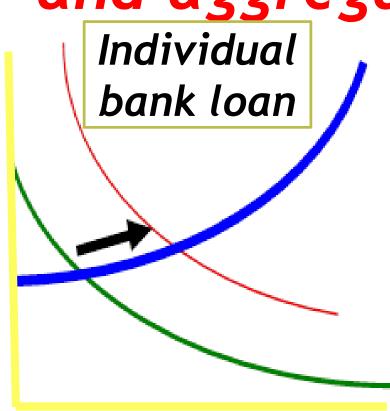


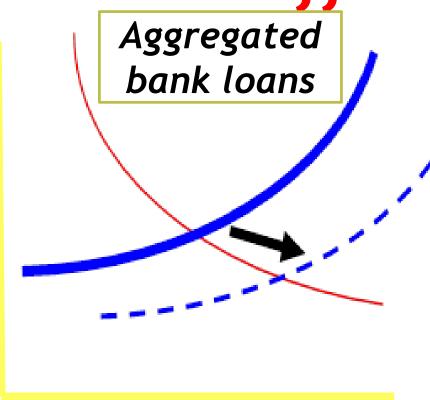
1985 1987 1989 1991 1993 1995 1997 1999 2001 2003 2005 2007 2009

US Housing Price/Income



Micro behavior of bank and aggregated macro effect





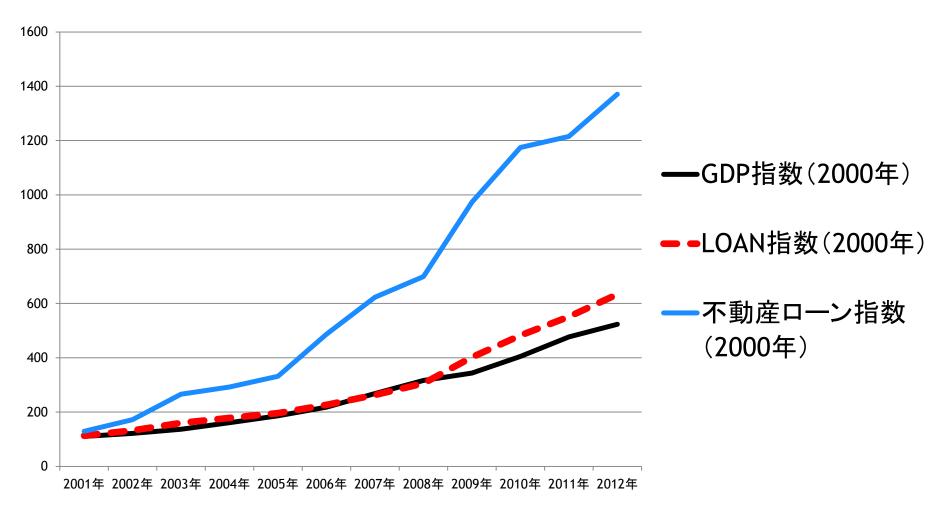
<u>Japan's Bubble (1986 – 1990)</u>

U.S. Bubble (2002 – 2006)

<u>Japan's post bubble (1991 – 2001)</u>

U.S. post bubble (2007 – 2010)

CHINA GDP, Bank Loan, and Real estate Loan



China & World Economy



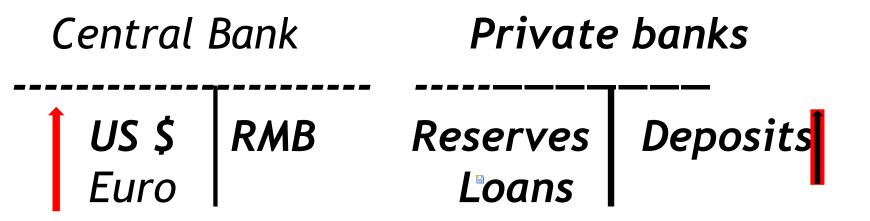
China & World Economy / 36-55, Vol. 22, No. 3, 2014

Dynamic Transition of Exchange Rate Regime in China

Naoyuki Yoshino, Sahoko Kaji, Tamon Asonuma*

1 Exchange Rate in Asian Region

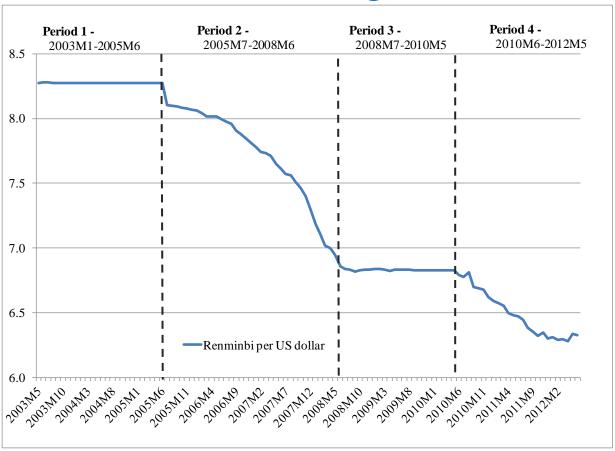
Dollar Peg → Imbalance in Current Account Stability of Employment



2, Bubble

Bank loans to real estate and housing

Chinese Exchange Rate



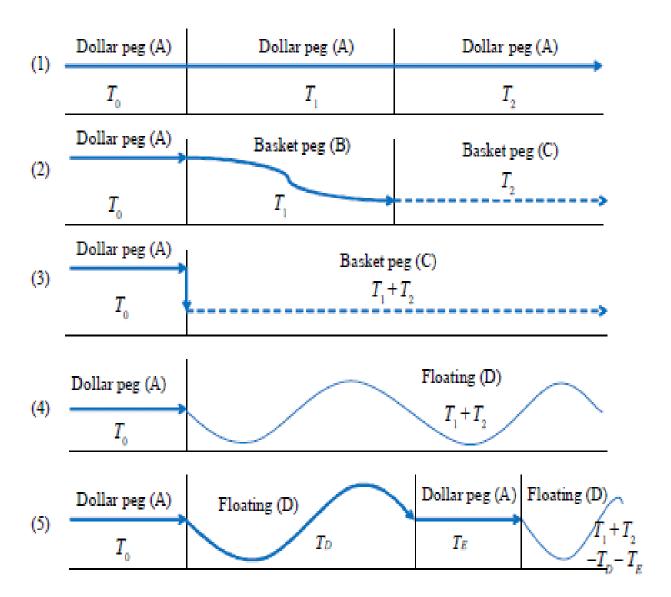
Sources: IMF IFS.

$$CNY_{t} = (b_{0,1} + \sum_{i=\{2,3,4\}} b_{0,1}D_{i}) + \sum_{j\in C} (b_{j,1} + \sum_{i=\{2,3,4\}} b_{j,i}D_{i})X_{j,t} + u_{t},$$
 (1)

Table 1. Estimates of Weights on the US Dollar Rate

	Period 1	Period 2	Period 3	Period 4
Sample period	7 May 2003-	25 July 2005-	1 July 2008-	1 June 2010-
	22 July 2005	30 June 2008	28 May 2010	1 June 2012
Estimated weights on the US	0.999**	0.842**	0.918**	0.819**
dollar rate	(0.001)	(0.036)	(0.017)	(0.039)

Figure 3. Five Policies to Follow in the Transition to Stable Regimes



Quantitative analysis (cont.)

+ Cumulative losses : $T_0=0$, $T_1=18$, & $T_2=18$

$$L(T_1, T_2) \equiv \sum_{t=1}^{T_0 + T_1 + T_2} \beta^{t-1} (y_t - \bar{y}')^2$$

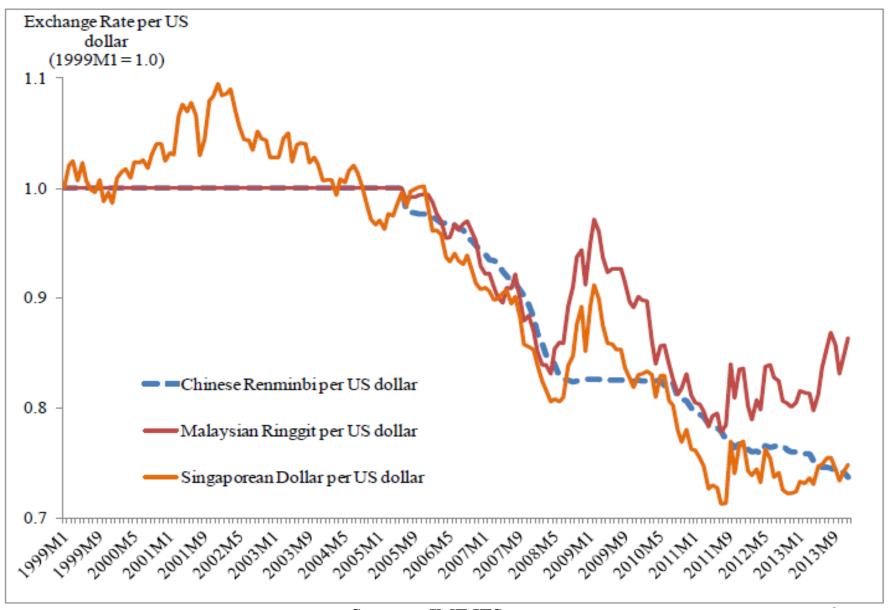
Table 8. Cumulative Losses and Optimal Values of Instruments

Stable regime	Policy (1) Dollar peg	Policy (2) Basket peg	Policy (3) Basket peg	Policy (4) Floating	Policy (5) b Managed floating
Adjustment	_	Gradual	Sudden	Sudden	Sudden
Instrument value	$i^* = 4.34$	$v^* = 0.58$	$v^{**} = 0.68$	$m^* = 0.016$	$m^{**} = 0.017$
Cumulative loss (value)	17.04	1.80	1.91	2.67	2.31
Cumulative loss (percent of $(\bar{y}^2)^*$)	23.4	2.4	2.6	3.7	3.2

Source: Authors' calculations

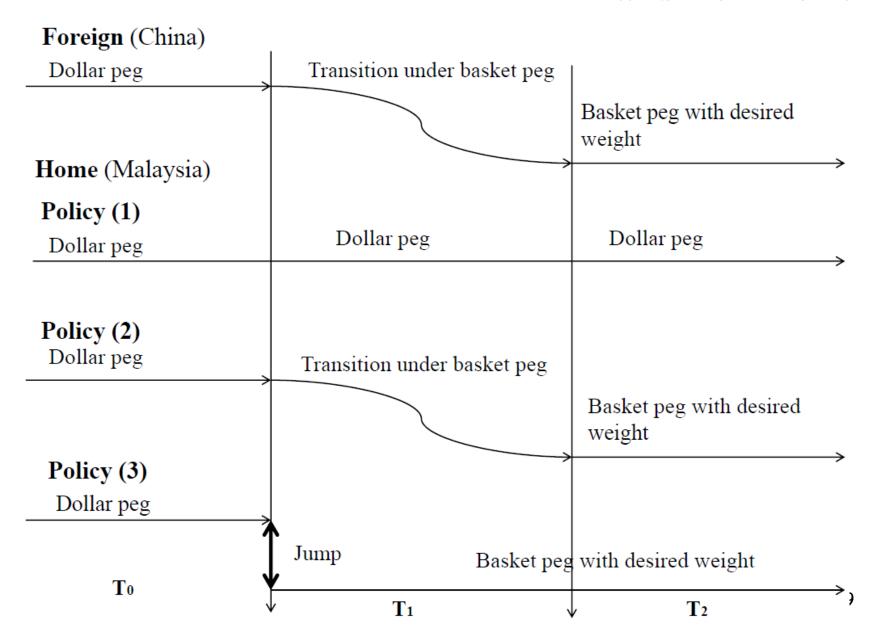
Note: "We calculate the value of \overline{y}^2 shown in Section IV and obtain $\overline{y}^2 = 72.8$. "For T = 7, the cumulative loss is 3.54 ($m^{**} = 0.017$).

Motivation (cont.)



Sources: IMF IFS.

Transition Policies



Quantitative analysis (cont.)

(1) Malaysia

	Policy (1)	Policy (2)	Policy (3)	Policy (4)	Policy (5)	Policy (6)
Stable regime	Dollar peg	Basket peg	Basket peg	Basket peg	Floating	Floating
Adjustment	-	Gradual	Sudden	Sudden	Sudden	Sudden
Basket weight	1.00	0.40	0.54	0.45	-	-
Cumulative loss (%)	17.51	17.35	17.46	17.46	24.31	25.93

Sources: Authors' calculations

(2) Singapore

	Policy (1)	Policy (2)	Policy (3)	Policy (4)	Policy (5)	Policy (6)
Stable regime	Dollar peg	Basket peg	Basket peg	Basket peg	Floating	Floating
Adjustment	-	Gradual	Sudden	Sudden	Sudden	Sudden
Basket weight	1.00	0.67	0.9	0.85	-	-
Cumulative loss (%)	45.60	45.56	45.64	45.61	60.51	64.18

Sources: Authors' calculations

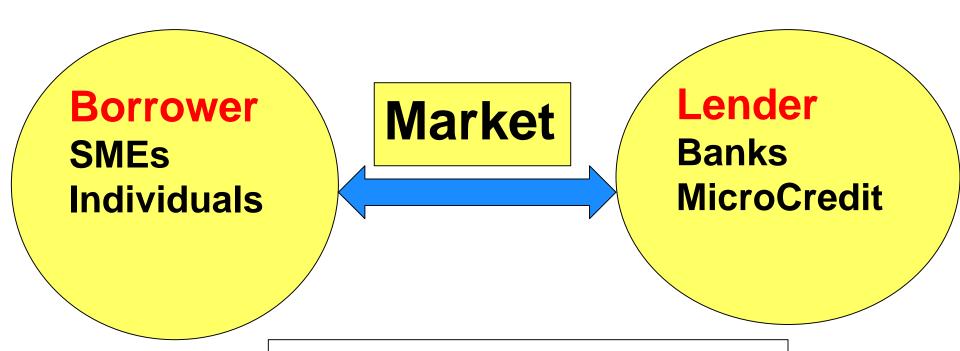
SMEs in Thailand

Type of Enterprise	No. of Enterprises (% of total)	No. of employment (% of total)	GDP Mill. Baht (% of total)
SMEs	2,366,227 (99.6%)	8,900,567 (76.0%)	3,244,974 (38.2%)
Large Enterprise and Others	9,141 (0.4%)	2,810,767 (24.0%)	5,239,226 (61.8%)
Total	2,375,368 (100%)	11,711,334 (100%)	8,484,200 (100.0%)

PRC SME Share

Item		2007		2008	2009	2010	2011	*	2012	*
Number of SMEs	3									
SMEs (number)		333,858	2	122,925	431,110	449,130	316,4	98 3	334,3	21
SMEs to total (%) Item Number of SMF	99.1		99.3	299.3	20099.2	201097	.2 2011	* 97	.3 ⁰¹
Employment by SMEs 32										
	Item			2007	2008	2009	2010	2011	*	201
SME employees	(Number of SME	S								
	SMEs (number)	60,521		68,671 8	67,877 422,925	43721369 0	59,35 449,130	57 _{316,4}	9	334,3 1
SMEs to total (%) SMEs to total (%	6) 76.8		7799.1	798.9	995.8	99.264	4.7 97	7.2	9
SME Exports										
SME exports (CN	SME Exports NY billion) SME exports (C	4,303 NY billion)		4, 773 4,303	4, <u>152</u> 4,773	4,919 4,152	4.1 4,919	42 4,1	4,4 42	23 _{4,4}
	SMEs to total ex	ports (%)		58.6	57.9	57.6	54.7		1.6	4
SMEs to total exp	oorts (%)	58.6		57.9	57.6	54.7	41	1.6	41	.5

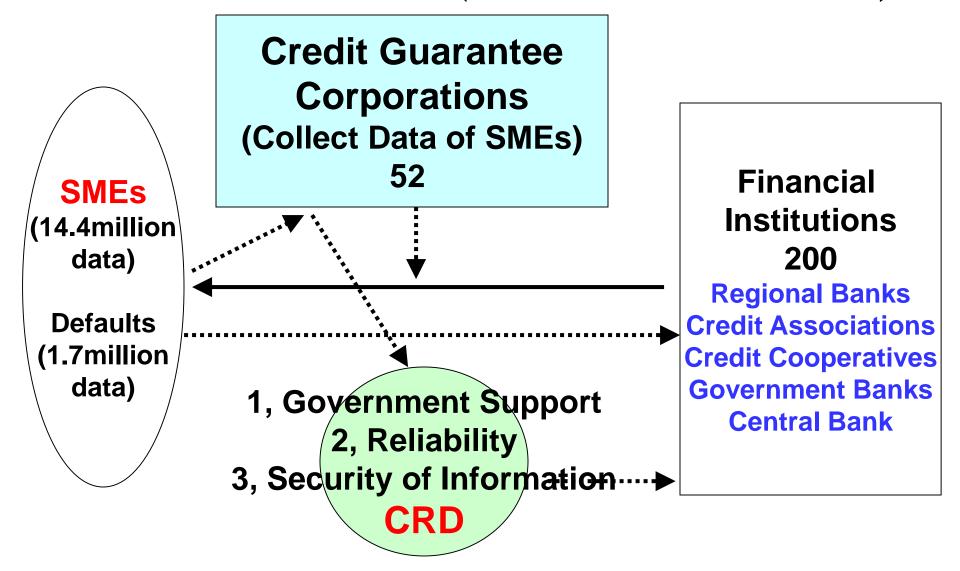
Borrower, Lender and Market



Information Asymmetry

Especially SME market

SME Data base (CRD Data base)



1363 SMEs of one Asian bank examined

• 11 most significant ratios(variables) selected

	Symbol	Variables examined	Category
1	STD_Equity	Short Term Debt/Equity (Book Value)	
2	Equity_TD	Equity (Book Value)/Total Liabilities	Leverage
3	TD_Tassets	Liabilities/Total Assets	
4	Cash_Tassets	Cash/Total Assets	
5	WC_Tassets	Working Capital/ Total Assets	Liquidity
6	LIQ_Sales	Cash/Net sales	
7	EBIT_Sales	Ebit/Sales	
8	ROA	Net Income/Total Assets	Due fital: liter
9	Rinc_TA	Retained Earnings/ Total Assets	Profitability
10	Ninc_s	Net Income/Sales	
11	EBIT_IE	Ebit/Interest Expenses	Coverage
12	Sales_TA	Sales/Total Assets	
13	AP_Sales	Account Payable/Sales	Activity
14	AR_TD	Account Receivable/Liabilities	

Principle Component Analysis (PCA)

Table 4. Total Variance Explained

	Initial Eigenvalues				Extraction Sums of Squared Loading		
Component	Total	% of Variance	Cumulative %	Total	% of Variance	Cumulative %	
1	3.30	30.00	30.00	3.30	30.00	30.00	
2	2.19	19.90	49.90	2.19	19.90	49.88	
3	1.25	11.38	61.25	1.25	11.38	61.26	
4	1.08	9.78	71.03	1.08	9.78	71.03	
5	0.94	8.56	79.60				
6	0.75	6.79	86.37				
7	0.56	5.09	91.47				
8	0.48	4.36	95.82				
9	0.32	2.87	98.69				
10	0.13	1.14	99.84				
11	0.09	0.17	100.00				

Note: Extraction Method: Principal Component Analysis.

When components are correlated, sums of squared loadings cannot be added to obtain a total variance.

4 Significant Components

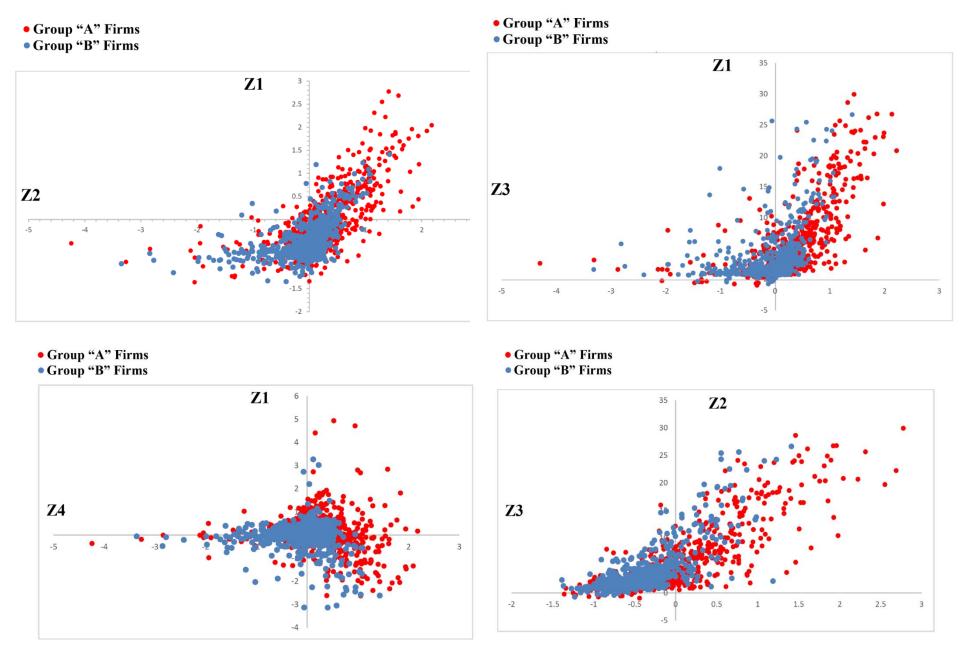
	Component						
	Z 1	Z2	Z3	Z 4			
Equity_TD	0.009	0.068	0.113	0.705			
TD_Tassets	-0.032	-0.878	0.069	-0.034			
Cash_Tassets	-0.034	-0.061	0.811	0.098			
WC_Tassets	-0.05	0.762	0.044	0.179			
LIQ_Sales	-0.937	0.021	0.083	0.009			
EBIT_Sales	0.962	0.008	0.024	-0.004			
Rinc_TA	0.014	0.877	0.015	-0.178			
Ninc_s	0.971	-0.012	0.015	0.014			
EBIT_IE	0.035	0.045	0.766	-0.098			
AP_Sales	-0.731	-0.017	-0.037	-0.016			
AR_TD	0.009	-0.041	-0.104	0.725			

Components Correlation Matrix

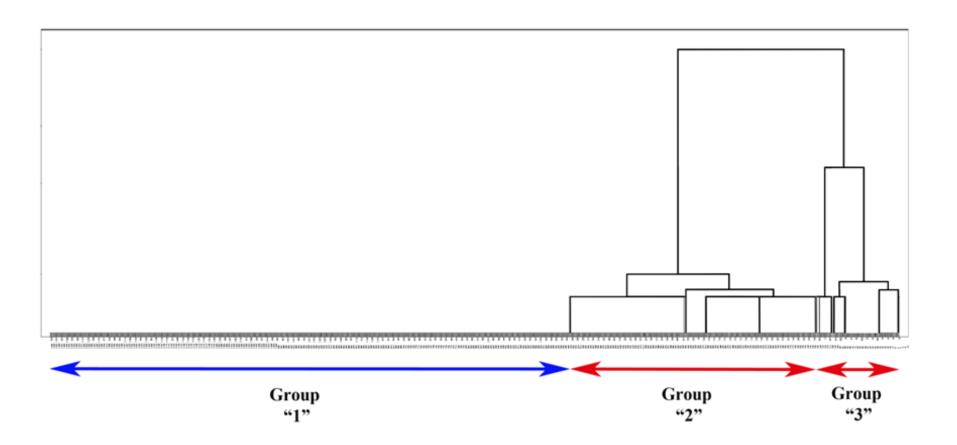
Component	1	2	3	4
1	1	0.037	-0.031	-0.005
2	0.037	1	0.106	0.102
3	-0.031	0.106	1	0.033
4	-0.005	0.102	0.033	1

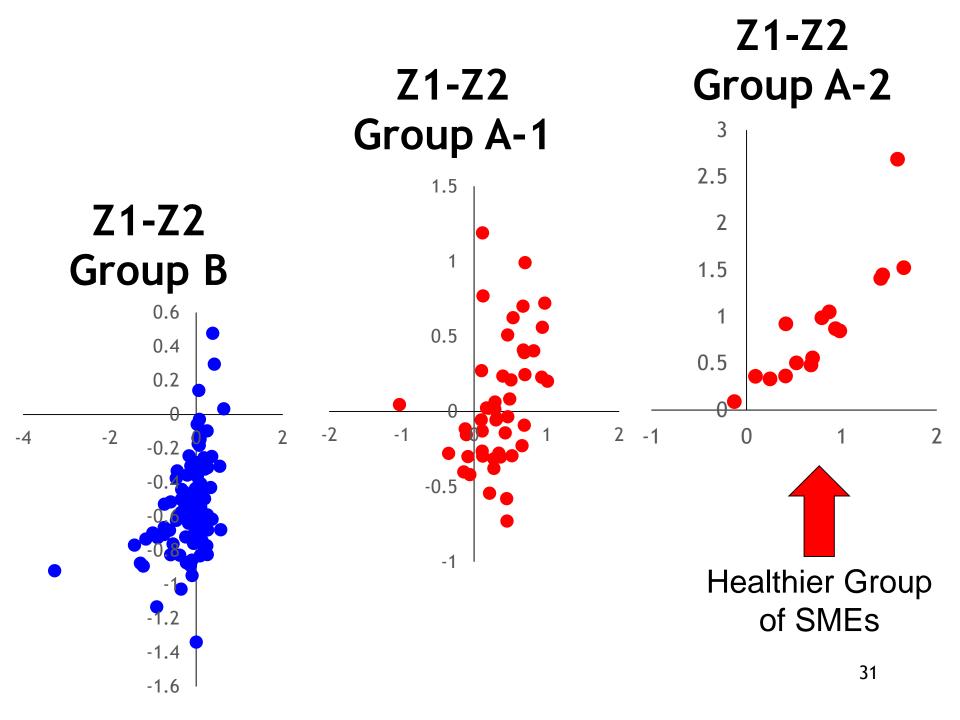
Credit Rating of SMEs by Use of Asian Data

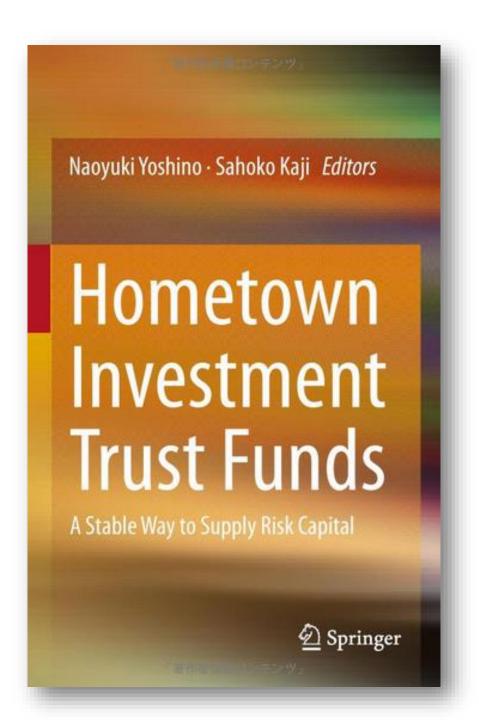
(i) Sales(ii) Assets(iii) Liquidity (Cash)(iv) Total Debt



Note: Number of bankrupted firms in this plot was 707 and number of healthy firms was 657, totally 1364. 128 firms out of 1492 firms of our survey omitted in developing this plot because they were so much out-layered graphically.







Home town Investment Trust Funds

A Stable Way to Supply Risk Capital (i.e. knowledge base companies)

Naoyuki YOSHINO Sahoko KAJI 32

Examples of Trust Funds by Internet in Japan; E-fund

- 1, Solar Power Panel
- 2, Japanese Sake (=Japanese wine) producers' fund
- 3, Forest trust fund
- 4, Music trust fund
- 5, Wind Power Generator
- 6, Green Finance

Donation and Investment to community





Agricultural Funds Beans and Wine





Dec 11 2013 , Tehran - I IRAN

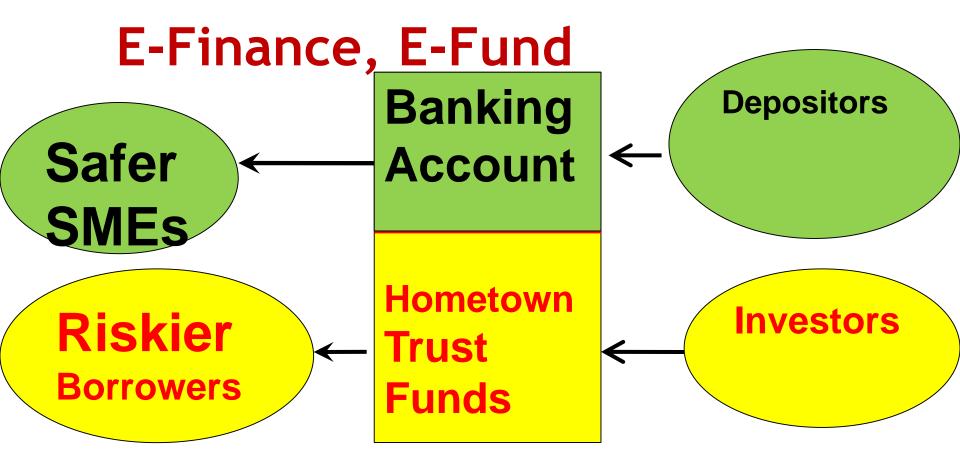




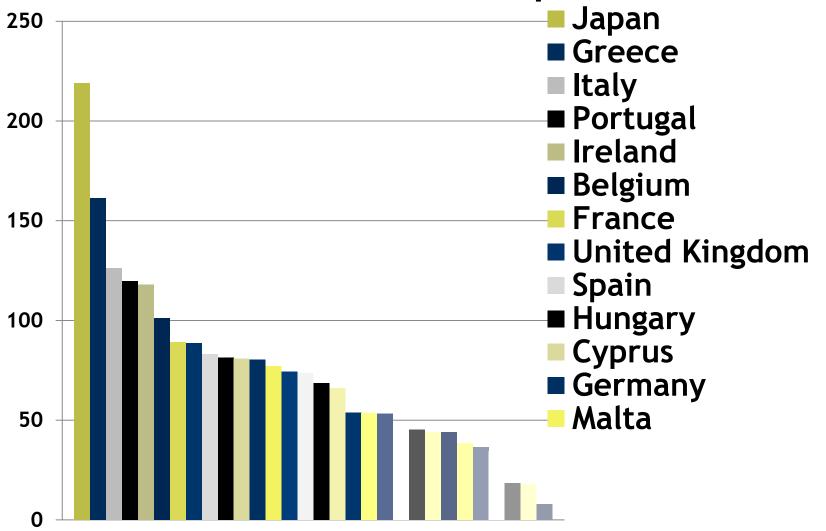


Bank based SME financing and Regional financing to Riskier Borrowers

- 1, Bank Loans to relatively safer borrower
- 2, Hometown Investment Trust Funds/

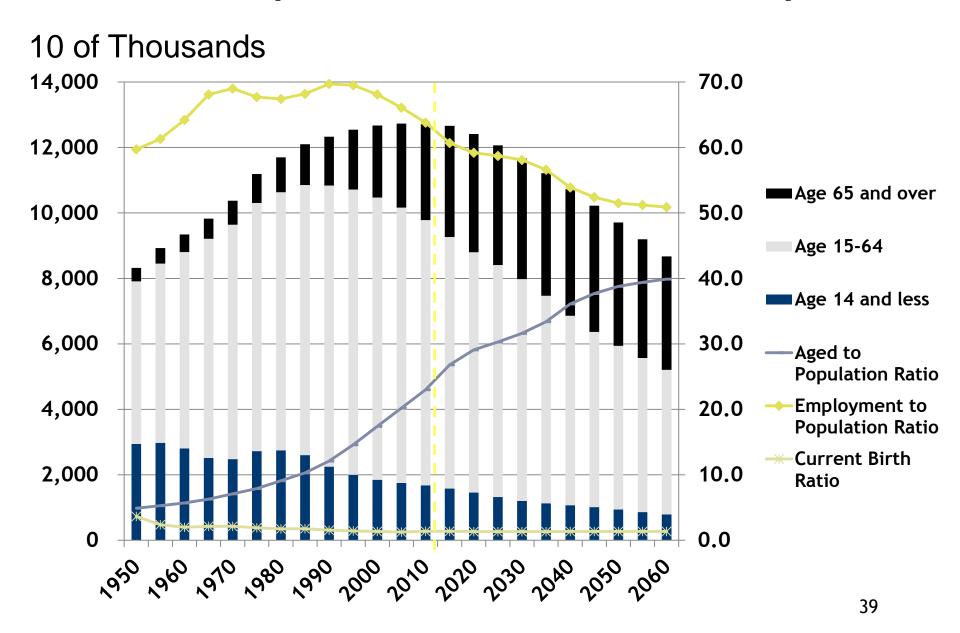


Gross Debt/GDP ratio, 2012 Japan, USA, EU

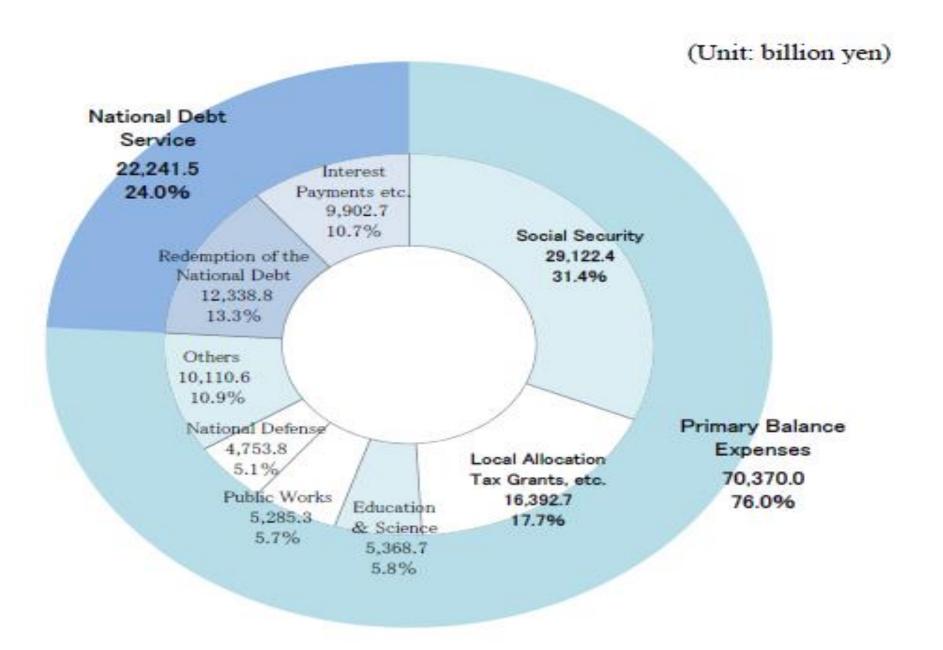


Source: CIA Fact³Book

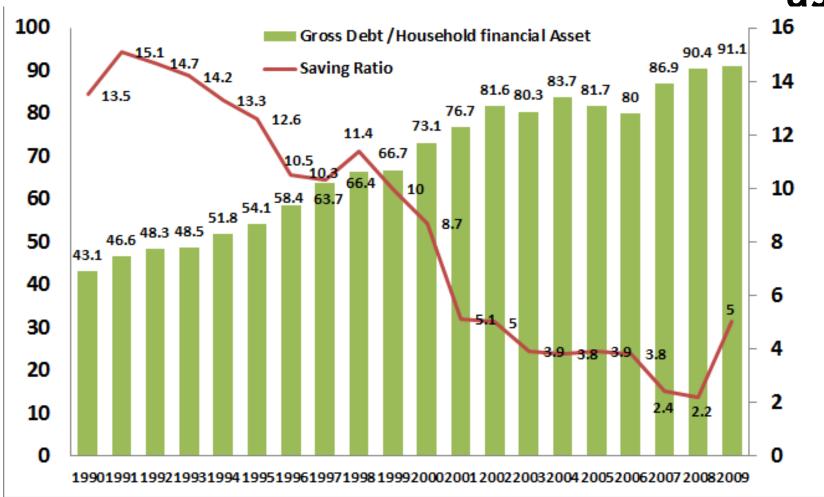
Population Trends in Japan



Framework of General Account (FY2013)



Trends of Households' Savings Ratio and Government debt/Households' financial assets



Source: MOF

Japanese Debt, 92% are held by Domestic Investors

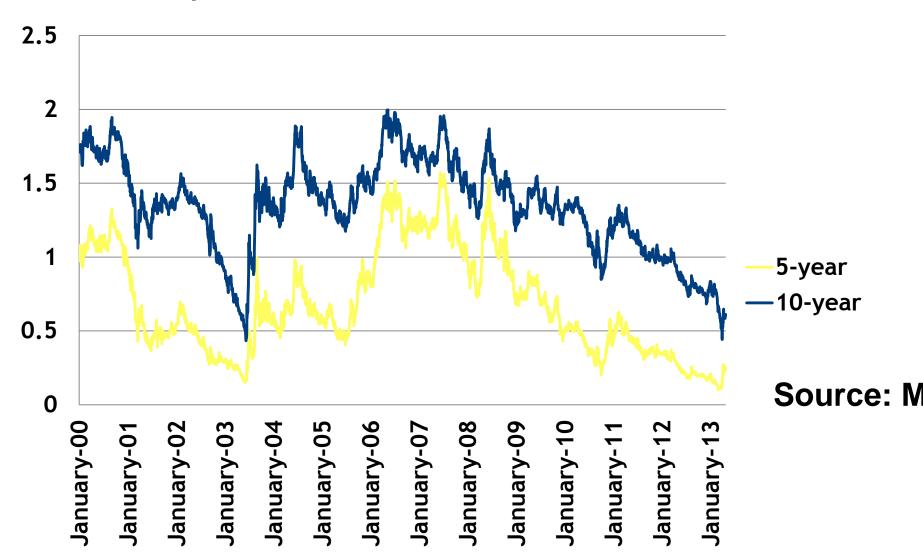
HOLDERS	%
Banks and Postal Savings	45%
Life and Non-life Insurances	20%
Public Pension funds	10%
Private Pension Funds	4%
Central Bank of Japan	8%
Overseas' Investors	8%
Households	5%
Others	3%
	Source: MOF

Greece, 80% of their debts are held by overseas' Investors

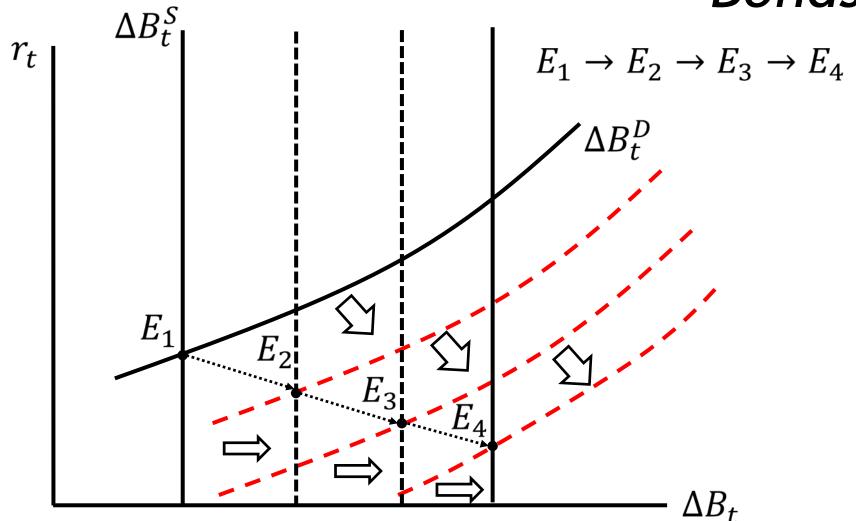
HOLDERS	%
Eurozone	15%
ECB	15%
IMF	6%
Greek banks & non-banks	23%
Other European Banks	10%
Non European Banks	8%
Non-Greek non-Banks	23%

Source: Financial Tim

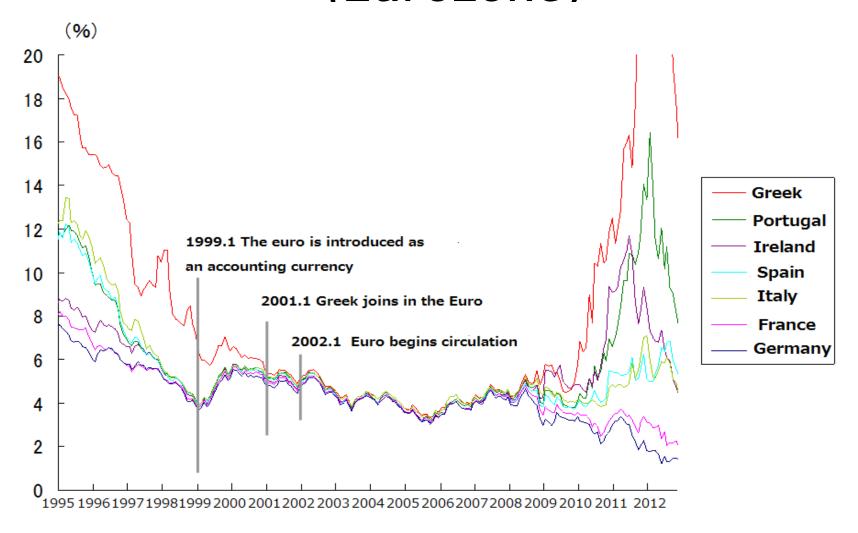
Japanese Government Bond Yields



Japan's Supply and Demand for Bonds



Government long-term bond yield (Eurozone)



Greece Supply and Demand for Government bonds

