Redesigning East Asian Integration

Yukiko Fukagawa Waseda University After several years: Back to APEC?

ASEAN + 3: Remaining dilemma for regional integration
① Centripetal vs. Centrifugal force
② Sovereignty vs. Institutionalization
③ Hub geopolitics

Momentum for the regionalism? • No common threats after the financial crisis • Diversified interests among +3(1) Japan: Australia, India> China (2) Korea: US, EU> East Asia (3) China: Energy security> regionalism

After the 1st round of ASEAN+1....

Major constraints are confirmed..... (1) China: Still under the enhancing rights? (2) Korea: Institutional level and coverage? (3) Japan: Agricultural protectionism forever? Bottom lines are.... (1) Japan: Real merits for Japan's MNEs (2) China: Capitalist status (3) Korea: ROO in Kaeson products?

Economic dilemma

- Openness: Dependency on the U.S. market
 Remaining dollar regime but with macro disequilibrium
- China's real absorbing power?
- Competitive structure except Japan
- Japan's constraints in agriculture sector
- Korea's desire openness

Policy dilemma

• Basic conditions unchanged (1) FDI driven trade (2) Tradition of "industrial policy" (3) Competitive manufacturing vs. fragile financial system • Sovereignty vs. Regionalism (1) Less comprehensive FTA package (FTA>BIT) (2) WTO consistency?: Reciprocity principle (3) Cross-border industrial adjustment?

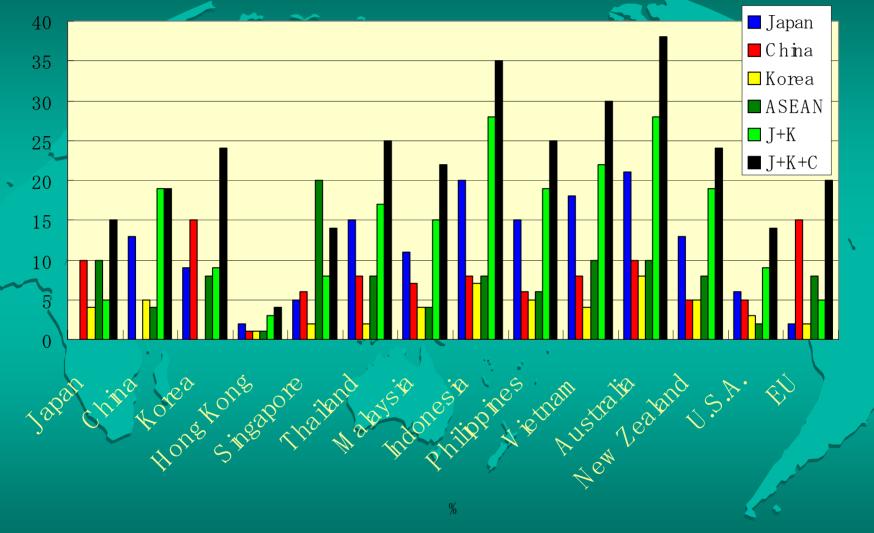
Geopolitical dilemma

• China: Political will + Weak institutional capacity \rightarrow "Business oriented FTA" "Flexibility" • Japan: Less political will + Institutional capacity \rightarrow "Rule based FTA" "Transparency" • Double hubs for different FTAs with the others \rightarrow Diverging FTA with the other members (ex. Thailand) \rightarrow "Insurance" seeking incentives for openness (ex. Korea)

Diverging FTAs (1)

Regional integration without a hub • FTA with enhancing rights (ex. China-ASEAN FTA: great liberalization but with enhancing rights?) Intra-regional FTAs synchronizing Inter-regional **FTAs** (ex. Korea: U.S., EU, Canada, India, Mexico, Mercosur.... Thailand: Australia, U.S., India, Peru....)

Figure Hub-ness in EastAsia



Diverging FTAs (2): Coverage

- Different level of liberalization: Investment and service
- No commitment for national treatment
 Competition policy coordination with China?
 Low level of IPR protection
 Trade facilitation at what level?

Diverging FTA coverage

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Note:*Market economy status by China

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ON: Negative list, OP Positive list, OS Stand-still only

Source:World Bank (2005)

Diverging FTAs (3): rule of origin (1)

- Major ROOs
 PANEURO: Generous intra-regional rules with de minimis, roll-up, cumulation/ Strict inter-regional rules with change in heading number, alternative close, MC standard...)
 - 2 PANAMERICA: Rigorous and complicated rules with change in heading number in combination of 2 digits and 4 digits, Divergent value-added standard, bilateral cumulation....
 - (3) PANASIA? : Generous and simple rules with 40% of value-added only, full cumulation, RCV standard....

Diverging FTAs (3): rule of origin(2)

- Proof of roo
 - 1 License by authorities : ROO by exporters + Examination by importers (preventing de-tour export, complication)
 - \rightarrow Japan, S-Australia, ASEAN
 - 2 Self declaration: Report by producer/exporters (Potential false report, simplicity)
 - \rightarrow Korea-Chile, Singapore-EFTA, Japan-Switzerland??

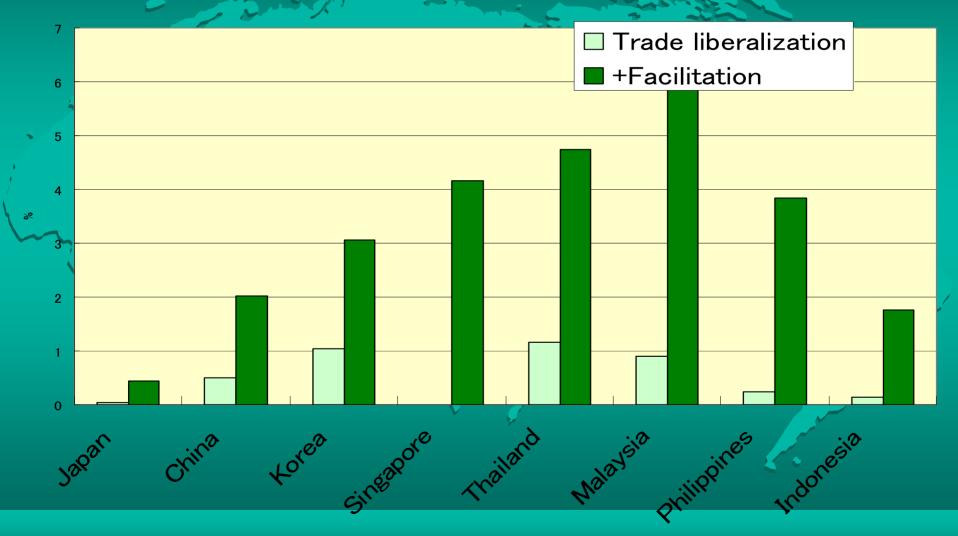
Potentially high const of ROO

• Administration cost Koskinen(1983) : Finland's case of EC EFTA(1.4-5.7% of export) Virtual protection effect? Krueger (1985) : Canada's loss in NAFTA Fukagawa (2001): Approximately 2% of Japan's export gain in Japan-Korea FTA

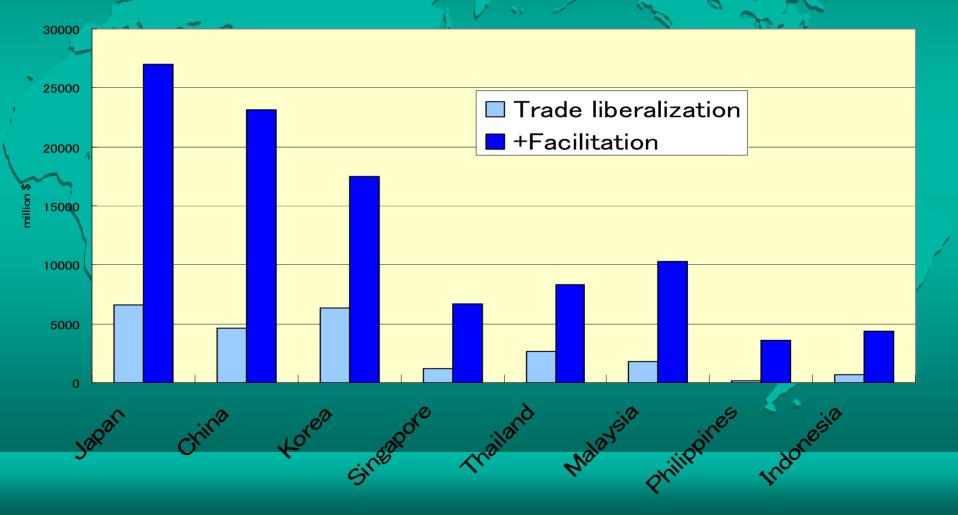
Dual track approach for the regionalism

- WTO-consistent FTAs
- FTA-complementary cooperation
 (1) ROO coordination and trade facilitation
- (2) BIT beyond TRIMs
- (3) Strategic liberalization in services
- (4) Standardization and MRA
- (5) Financial cooperation in settlement

Great Impact of trade facilitation on GDP



Great Impact of trade facilitation on economic welfare



Asia Gate Way: Japan's New Approach

- Strategic partnership with China
- Positive response by the U.S.
- Practical merits> Exhausting politics
- The Concept of "Asia Gate Way"
- Seamless Asia ①: Logistics Initiatives
- Seamless Asia 2: Tokyo Financial Market
- Seamless Asia ③: Internationalizing the domestic industries

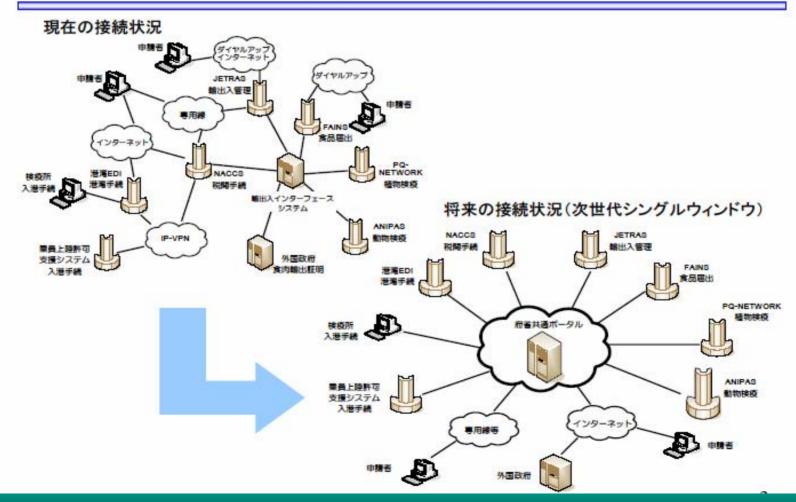
Seamless Asia : Custom Clearance

- Next generation of "Single Window" system
 - Japan's version of C-TPAT (*Custom-Trade Partnership Against Terrorism*, Compliance program, conversion of the programs), AEO (*Authorized Economic Operators*)

Standardization of the procedures

Seamless Asia: System integration

次世代シングルウィンドウイメージ図





The Study on Cross boarder Trade Facilitation for ASEAN Countries - Development of the ASEAN LOGISTICS NETWORK MAP -

Port Information (Operation Data)

Port-wise Data (Operation)

- Container Throughput
- Cargo Handling Volume
- Major Shipping Route
- Lead-time from/to Other Ports
- Transportation Cost from/to Other Ports
- Connectivity to Road, Inland Waterway and Railway





Japan Institute of Logistics Systems (JLS)/ Koei Resarch Institute International Corp. (KRI)



Aristing Initiatival

The Study on Cross boarder Trade Facilitation for ASEAN Countries - Development of the ASEAN LOGISTICS NETWORK MAP -

Software Infrastructure of Logistics

Logistics related Rules and Regulation

- **1. Special Traffic Control in Urban Area**
- 2. Introduction of EDI (Electronic Data Interchange)
- 3. Introduction of Bar Code
- 4. Export/Import Declaration Documents
- 5. Standard Hours of Customs Clearance
- 6. Rules on Records of Origin
- 7. Laws and Standards on Logistics
- 8. Licenses Approvals on Logistics Service

Logistics Education and Service

- 1. Training Course on Logistics and SCM
- 2. University Offering Logistics Course
- 3. Qualification on Logistics and Related Service
- 4. Major Logistics Consultants
- 5. Major Logistics Service Provider

Seamless Asia: Enhancing Tokyo Market • Goal: Gate Way for domestic assets + Capital allocation of firms (non London type) • Better usability: Regulation and tax system, Supervisory system, Dispute solution, Electronic platform, Airport innovation • Professionals: Law, Accounting, Auditing, Pension management, Analyst, System operation Government-Private exchange

• Financial products

Seamless Asia: Enhancing the Financial Platform

• Mitigating the risks(1): Regional integration (Surveillance, "Asia clear", Bond guarantee) • Mitigating the risks 2: Information gathering (International accounting, English information opening, Hiring locals) • Mitigating the risks 3: Depositary Receipts and other allocation system, Insurance, Global Counting Management)

Conclusion: Dual track approach among +3

• Functional cooperation should lead and enhance the market-driven integration • Institutional conversion of +1 FTAs Break through in Japan-Korea FTA • Institutional conversion of China-Korea • ASEAN way as the heritage: Pragmatism, Gradualism, and Tolerance