



Cooperation in Emerging Countries

July 7, 2016

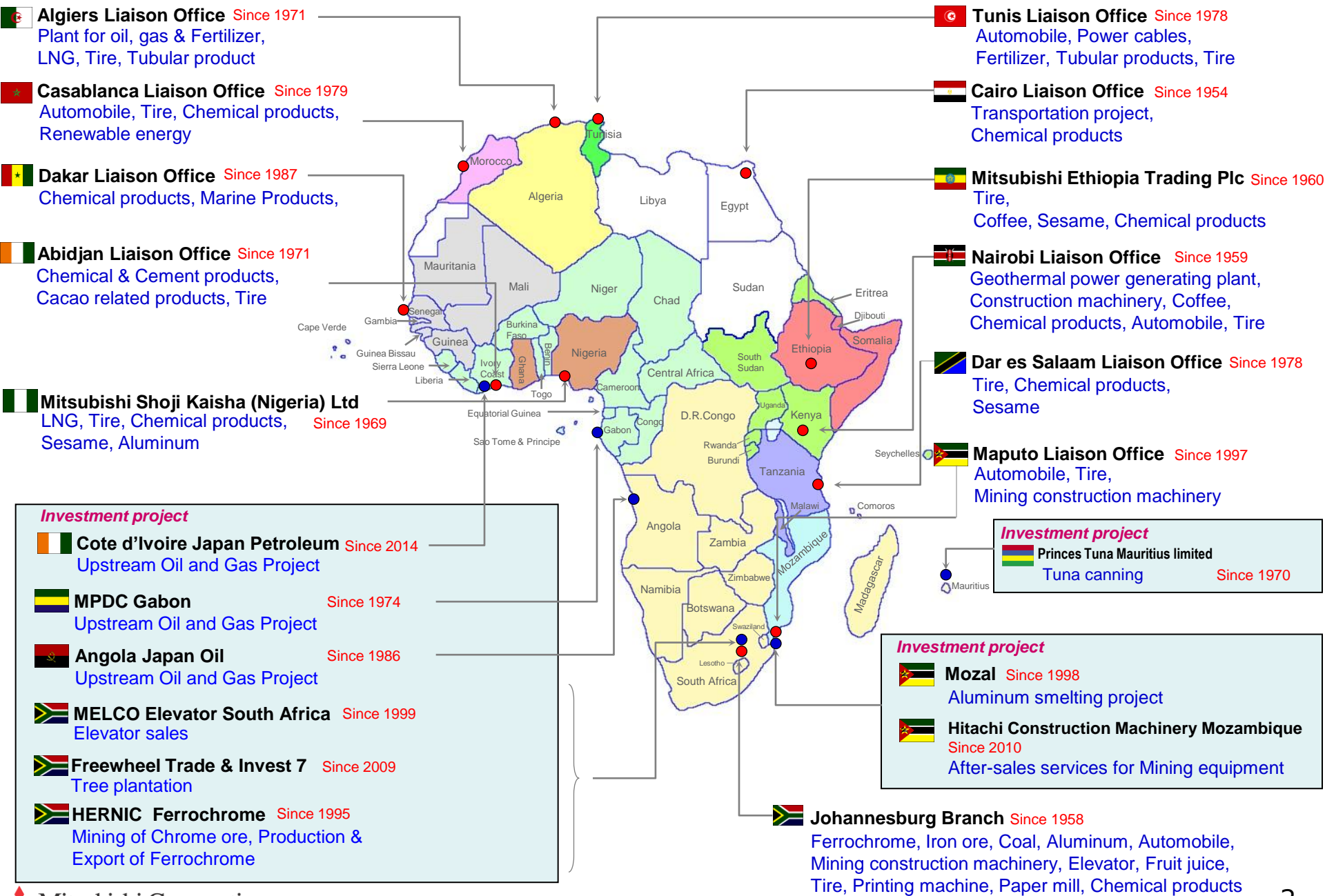
Mitsubishi Corporation
Senior Vice President
Sachio KANEKI

1 . Mitsubishi Corporation's Activities in Africa

2 . Cooperation in Emerging Countries



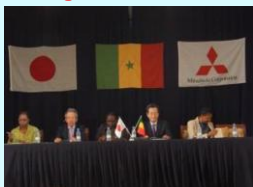
Mitsubishi Corporation in Africa



■ International Contributions Activities in Africa

Education

Senegal



Senegal

Donation of Vocal Equipment to Local Middle School (2014)

Guinea

"Lighting Textbooks, Brightening Future" (UNICEF Guinea)(2013)

Ethiopia

Donation of Vehicle for Service of Children with Special Needs (2013)

Scholarship Program



Scholarship Program

Student Support

(Cote d'Ivoire, Egypt, Ethiopia, Kenya, Nigeria, Morocco, Mozambique, Senegal, South Africa, Tunisia)

Healthcare

Morocco



Morocco

Donation of Ambulances to Hospitals affiliated with the Ministry of Health

Cote d'Ivoire



Cote d'Ivoire

Rehabilitation and Supply of Equipment for Henri Konan Bedie Health Centre (2013)

Tanzania

Support for Uhuru Mchanganyiko Primary School for Pupils with Special Needs(2013)

SUPPORTING AFRICA'S
FUTURE GENERATIONS

A Mitsubishi Corporation Initiative

Environment

Tanzania



Tanzania

Rehabilitation of the Visitors Centre of N'goron'goro National Park

Kenya

Tropical Forest Regeneration Project

Seychelles



Seychelles

Global Coral Reef Conservation Project

The Mitsubishi Corporation Fund for Europe and Africa (MCEFA)

(Farm Africa • WaterAid • SolarAid)

Coexistence with local communities

Ethiopia



Ethiopia

Firmer Training Center Support Project for Non Electrified Villages (Solar Power system, 2013)

Senegal

Support for Vocational Training Program (2012)

Kenya

Supporting for Children's Home (2013)

Mozambique



Mozambique

-Support for Demining Activities
-Various CSR Program under MOZAL Community Development Trust

South Africa

Elementary School Restoration Project [HERNIC]

1 . Mitsubishi Corporation's Activities in Africa

2 . Cooperation in Emerging Countries



■ How can developed countries help economic development in Africa?

To boost economic development , there may be 4 elements which we can help Africa.

Technical Transfer



Finance



Education



Health & Sanitation



Actual Situations in Africa

- High potential growth but still vulnerable economy
need to watch natural resources prices
- *Investment of Japanese companies increased in Africa 333(2012) ⇒ 410(2014)*

> They have recognized

- Problems in financial sector such as restriction of FOERX & Remittance, high interest rate, difficulty to secure working capital from local banks
- Problems in employment such as qualified labor shortage, restriction of foreign workers, high wedge against skill

■ How can developed countries help economic development in Africa?

To boost economic development, there may be 4 elements which we can help Africa ;

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To increase resilience and keep sustainable economy growth



Africa must develop and establish non natural resource related industry covering not only export orient industry but also import substitution industry

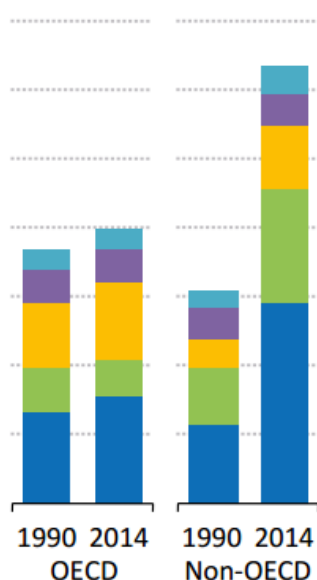
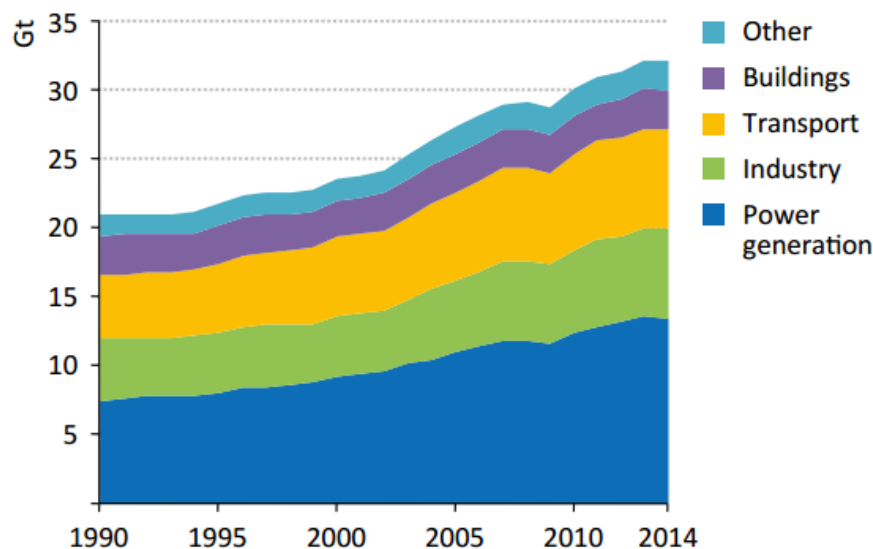
■ Challenges of the COP 21 decisions with respect to emerging markets

Necessity to realize energy mix including RE & more efficient fossil fuel fired power generation;

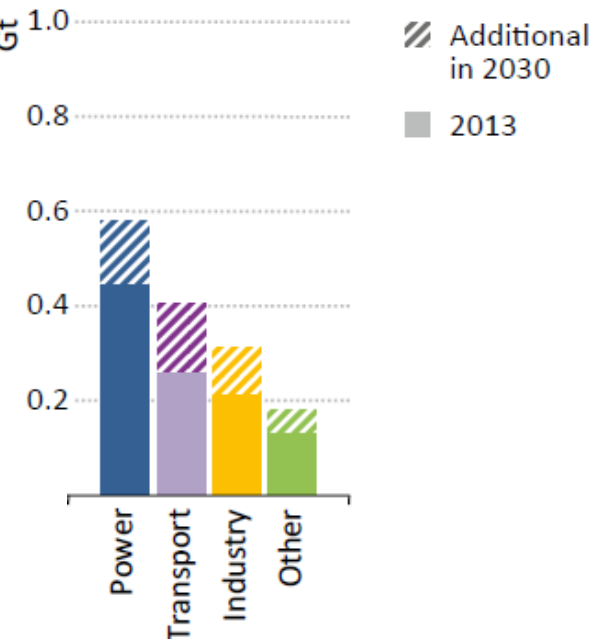
In addition, an improvement of total electricity network system including transmission line etc. is important

Energy related CO2 Emission Situations in Africa

World



Africa



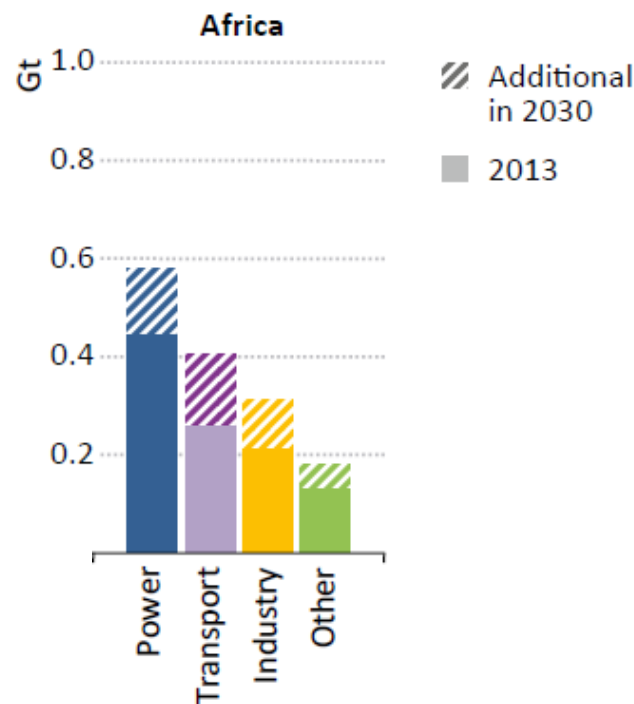
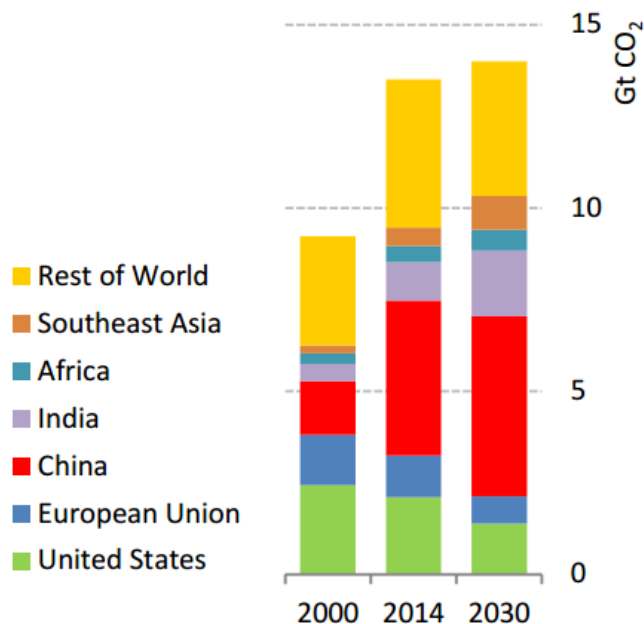
Source: WEO 2015 Special Report on Energy and Climate Change

■ Challenges of the COP 21 decisions with respect to emerging markets

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Power Generation CO2 Emission in the World

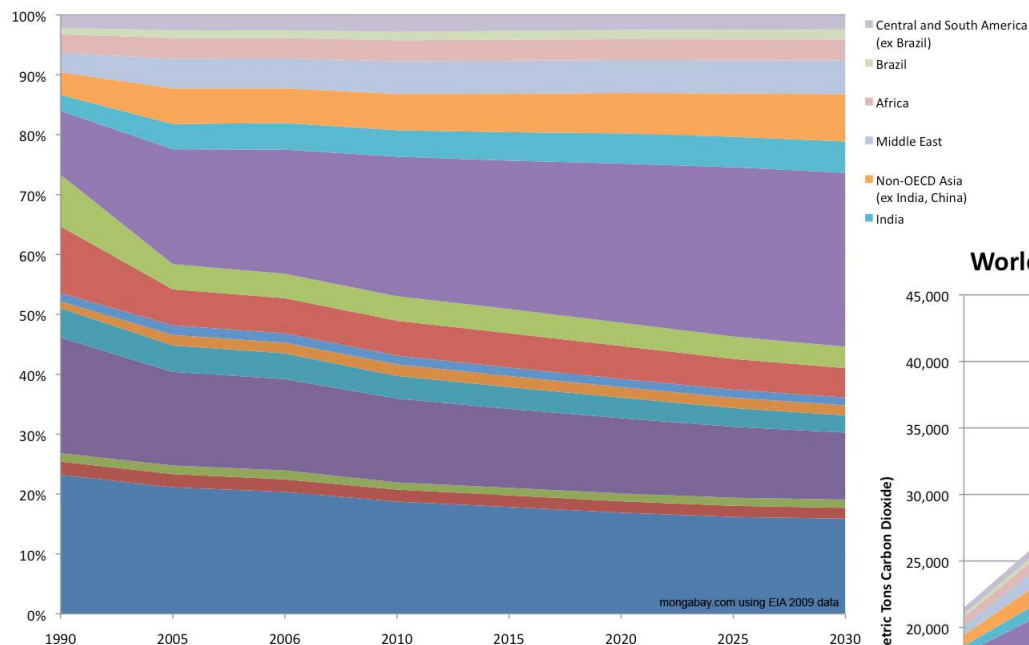


Source: WEO 2015 Special Report on Energy and Climate Change
WEO 2015 COP21 Briefing

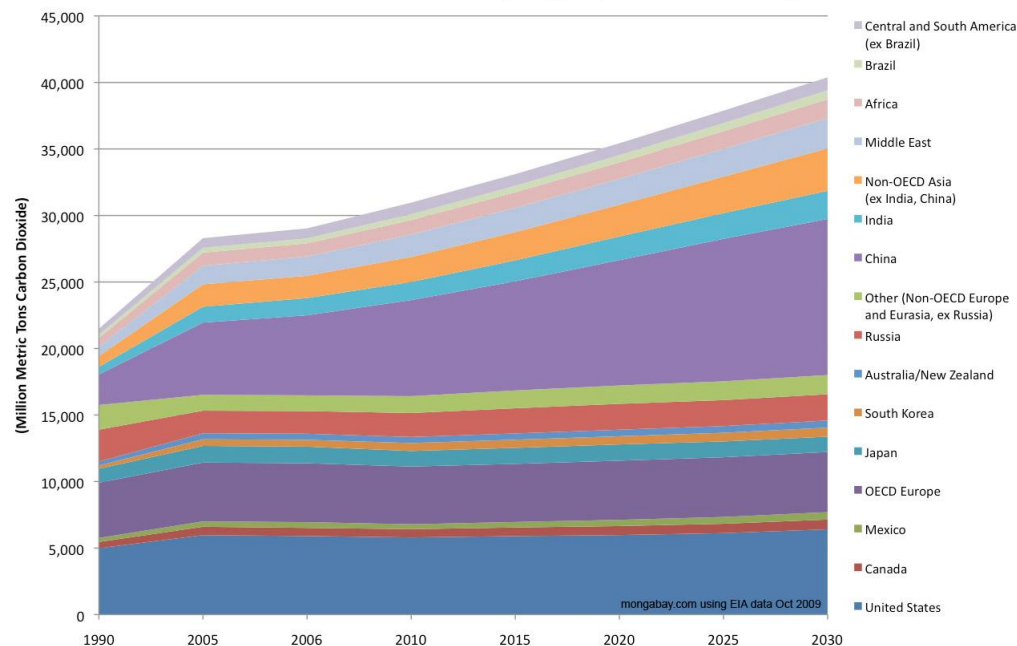
■ Challenges of the COP 21 decisions with respect to emerging markets

It is obvious that China & India are more key countries than emerging markets to achieve the goal set forth in COP21.

Share of World Carbon Dioxide Emissions by Region, Reference Case, 1990-2030



World Carbon Dioxide Emissions by Region, Reference Case, 1990-2030



■ What new business development models can we propose in emerging markets?

Importance to absorb a increasing working population before “new” business development;

Modern Agriculture

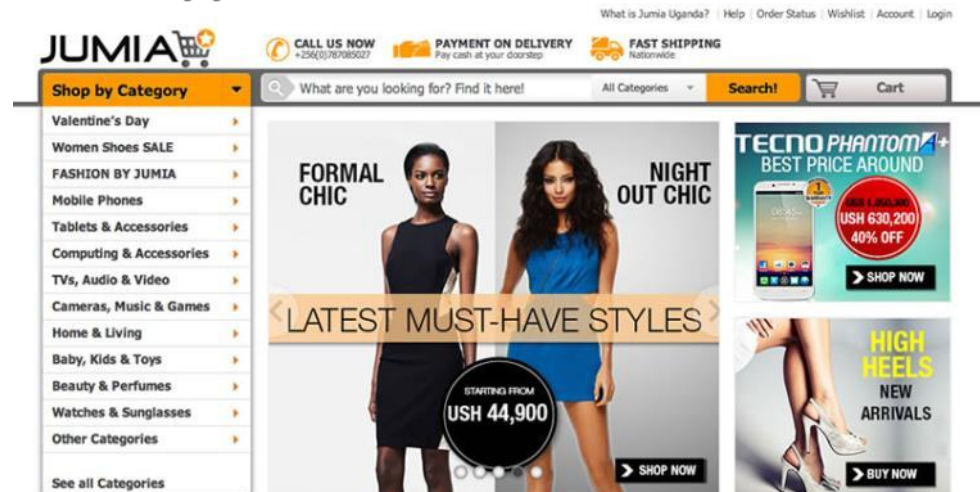


Labor Intensive



Light Industries

Innovations in Africa

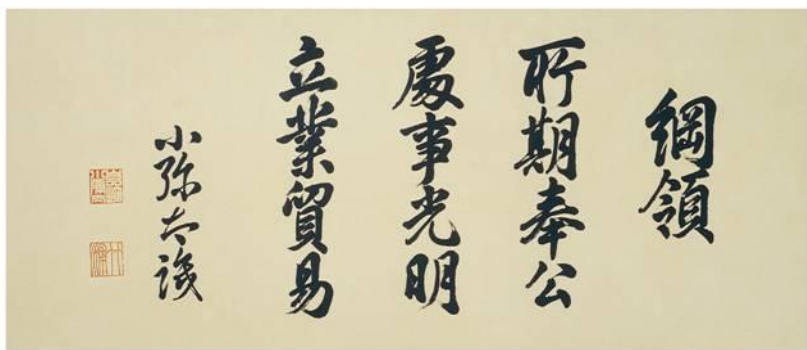


■ Corporate Profile

Mitsubishi Corporation (MC) is a global integrated business enterprise that develops and operates businesses across virtually every industry including industrial finance, energy, metals, machinery, chemicals, foods, and environmental business. MC's current activities are expanding far beyond its traditional trading operations as its diverse business ranges from natural resources development to investment in retail business, infrastructure, financial products and manufacturing of industrial goods.

With over **200** Offices & Subsidiaries in approximately **90** countries worldwide and a network of over **600** group companies, MC employs a multinational workforce of nearly **70,000** people.

Corporate Philosophy - Three Corporate Principles



Corporate Responsibility to Society “Shoki Hoko”

Strive to enrich society, both materially and spiritually, while contributing towards the preservation of the global environment.

Integrity and Fairness “Shoji Komei”

Maintain principles of transparency and openness, conducting business with integrity and fairness.

Global Understanding through Business “Ritsugyo Boeki”

Expand business, based on an all-encompassing global perspective.

(The modern day interpretation of the Three Corporate Principles, as agreed on at the Mitsubishi Kinyokai meeting of the companies that constitute the so-called Mitsubishi group in January 2001.)

Corporate Data

Company Name :	Mitsubishi Corporation
Date Established :	July 1, 1954 (Date Registered: April 1, 1950)
Representative :	Takehiko Kakiuchi, President and Chief Executive Officer
Capital :	204,446,667,326 yen (As of September 30, 2015)
Number of Employees :	Parent Company : 5,637 , Consolidated : 71,994 (As of March 31, 2015)
Head Office :	3-1, Marunouchi 2-Chome, Chiyoda-ku, Tokyo, 100-8086, Japan
URL :	www.mitsubishicorp.com

Activities in Africa

MC has **12** offices (Algeria, Côte d'Ivoire, Egypt, Ethiopia, Kenya, Morocco, Mozambique, Nigeria, Senegal, South Africa, Tanzania, and Tunisia) in African continent, and has several subsidiaries and affiliates including MOZAL S.A.R.L., HERNIC Ferrochrome (Pty) Ltd, Angola Japan Oil Co.,Ltd, MPDC Gabon Co.,Ltd, etc. In addition to expanding commercial deals in automobiles, chemicals, tires, foods and other products, MC is active in the fields of natural resources and infrastructure development, which will be essential to the growth in the region.

MC has also been engaged in a wide range of activities that contribute to the well-being of communities around the world based on an awareness of our responsibility to be a good corporate citizen.